



Delivering Total Solutions

ROOM S SADHIR TO PUSH FOR LEGACY SOLUTIONS

London, 22 February 2007 – ROOM Solutions, the specialist provider of IT solutions to the general insurance industry, has appointed Gaurav Sadhir to head up its Legacy Management and Maintenance Team

As ROOM's application development consultant, Mr Sadhir and his team will work with underwriting businesses both in London and internationally to assist in the provision of solutions that will help to free up experienced and skilled IT specialists within underwriting organisations, enabling them to support a more progressive IT strategy. This could involve replacing their legacy systems with newly developed technology or outsourcing the maintenance of the systems without losing key data and process knowledge.

Dr Ameet Dave, ROOM's commercial director commented "Legacy systems are the focus of significant IT resources in London. Maintaining them is extremely labour intensive and ties up skilled people that could be deployed much more effectively in areas such as driving forward the market's modernisation.

"By appointing Gaurav, we intend to provide new options for businesses seeking to reduce their resource commitment to legacy systems. As the pace of market reform increases, many insurers are looking to free resource from maintaining legacy systems to support new IT initiatives that will boost their competitiveness and enhance shareholder value; this is where ROOM can help."

Formerly with ROOM's parent NIIT Technologies, the global IT solutions organisation, Mr Sadhir has worked for over 10 years in both information technology and engineering.

He was responsible for founding NIIT's application integration competence centre and held a number of positions in the company's international marketing and sales. Prior to his roles with NIIT, Mr Sadhir worked in the automotive and construction sectors.

He is a management graduate from NITIE in Mumbai, India and holds a degree in industrial engineering.

Mr Sadhir commented "In this period of change in the market, we will see significant pressure on IT. ROOM-NIIT Technologies is uniquely positioned to support insurers experiencing these challenges. With ROOM's market insight and NIIT Technologies' service quality oriented processes, we can now help IT managers lead the market level changes within their organisations."